



**Title:** Software Implementation Consultant

**Department:** Professional Services

**Reports to:** Director, Sales and Services

We are currently seeking an energetic, highly motivated individual to provide Software Implementation Consultant services to Amtech customers. This position is 100% travel but we are looking for someone located in the Philadelphia/New Jersey. Software Implementation Consultants are key contributors in the successful installation of Amtech's Software Suite. This is accomplished by working closely with clients setting and managing expectations, ensuring a high level of satisfaction and guiding them through the implementation and training process.

Candidates should have a solid understanding of packaging, manufacturing and general accounting principles. In addition computer literacy/mobile devices and experience in implementing software applications is a strong plus. They should also be able to excel in a multitasking environment, work independently, possess the ability to develop innovative solutions, and be able to communicate to all levels within a client's organization.

**Job Responsibilities:**

- Assess training needs of customer
- Plan, prepare and execute training either on-site or virtually for customers in a manufacturing environment on the Amtech suite of products
- Expand working knowledge of Amtech's Software Suite
- Prepare weekly progress reports
- Manage company and client expectations during the implementation process.
- Monitor project related issues across multiple client engagements
- Develop and maintain strong client relationships

**Qualifications:**

- 3 to 5 years of experience in the Corrugated Box and/or Folding Carton Industry
- 3 to 5 years of demonstrated experience using Imaginera Software Suite
- Ability to travel 100% of time
- A solid understanding of manufacturing and/or accounting principles
- Ability to train in both a class room and hands-on environment
- Proficient with Microsoft Suite of products and technology
- Excellent verbal and written communication skills together with a strong orientation towards customer service
- Prior experience managing and training business systems implementations is a plus
- Preferred candidates live in the Philadelphia/ New Jersey area